

610-999-9935
610-353-1005 fax
friedman@alemarconsulting.com
www.alemar.net

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From: Martin Friedman <friedman@alemarconsulting.com>
Date: February 1, 2006 6:21:19 PM EST
To: Inman Kendall <kinman@schoolcenter.com>
Subject: School Center faxes

Kendall,

I received two bids faxed to me today for Eugenio Maria deHostos and Universal Charter Schools. Please be advised that, according to the posted RFP (listed on the Form 470), all bids must be sealed - no faxes, no email. Please refer to the RFP for this and other bidding requirements.

Regards.

M

Martin Friedman
ALEMAR Consulting, Inc.
610-999-9935
610-353-1005 fax
friedman@alemarconsulting.com
www.alemar.net

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VIA THE U.S. POSTAL SERVICE. THANK YOU

From: "John Raymond" <john@poweritschools.com>
Date: February 1, 2006 5:47:55 PM EST
To: "Martin Friedman" <friedman@alemarconsulting.com>
Subject: RE: ERATE Proposal: Affordable Web Hosting & Email

Martin,

Thanks for your response.

We will review the RFP.

Sincerely,

John

John Raymond
PowerIT, LLC
john@poweritschools.com

www.poweritschools.com

(203) 648-4388

PO Box 1193
Woodbury, CT 06798

-----Original Message-----

From: Martin Friedman [mailto:friedman@alemarconsulting.com]
Sent: Wednesday, February 01, 2006 11:41 AM
To: John Raymond, President
Subject: Re: ERATE Proposal: Affordable Web Hosting & Email

John,

The Form 470 states that there is an RFP available. The RFP has information needed to prepare your proposal and where to send it. Specifically, all bids must be sealed. An emailed or faxed proposal will not be accepted.

M

RETURN THE ORIGINAL MESSAGE TO US AT THE ABOVE ADDRESS VIA
THE U.S. POSTAL
SERVICE. THANK YOU

From: "Barbara Robinson" <Brobinson@Comtecusa.net>
Date: February 1, 2006 3:14:11 PM EST
To: "Martin Friedman" <friedman@alemarconsulting.com>
Cc: "Barbara Robinson" <Brobinson@Comtecusa.net>, "Mike Vertolli"
<Mvertolli@Comtecusa.net>
Subject: YEAR 9 BIDS SENT VIA FED EX

Martin,

Four sealed bids being sent to you today via Fed Ex standard overnight.
They are for Renaissance, Germantown and (2) for Mastery Charter.
Please confirm receipt via this email. They should be there tomorrow.

Barbara A. Robinson
Vice President
ComTec Communications
2658 N. West Boulevard
Vineland, NJ 08360
Phone: (856) 691-5111 x1153
Fax: (856) 690-0377
E-mail: brobinson@comtecusa.net
Visit us at: www.comtecusa.net

From: Martin Friedman <friedman@alemarconsulting.com>
Date: February 1, 2006 11:41:29 AM EST
To: "John Raymond, President" <erate06@poweritschools.com>
Subject: Re: ERATE Proposal: Affordable Web Hosting & Email

John,

The Form 470 states that there is an RFP available. The RFP has
information needed to prepare your proposal and where to send it.
Specifically, all bids must be sealed. An emailed or faxed proposal will
not be accepted.

M

On Feb 1, 2006, at 11:14 AM, John Raymond, President wrote:
Dear Martin Friedman,

After reviewing your ERATE 470 we are sending you a proposal for Web Hosting and Email services (attached to this email message).

PowerIT (www.poweritschools.com) has been providing web-based information management solutions to K-12 clients since 2001. We have clients in 11 states across the US, from NYC Department of Education to small, one room schools with only a few teachers. Our core product is called SchoolCMS (www.schoolcms.net), a highly regarded, comprehensive school communications system.

Please review the attached proposal and let me know if you need more detailed documentation or any additional information.

Thank you for your consideration. We hope to have the opportunity to serve you in the months and years ahead.

John Raymond, President
PowerIT, LLC

www.poweritschools.com

PO Box 1193
Woodbury, CT 06798

<ERATE_Proposal.pdf>

Martin Friedman
ALEMAR Consulting, Inc.
610-999-9935
610-353-1005 fax
friedman@alemarconsulting.com
www.alemar.net

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VIA THE U.S. POSTAL SERVICE. THANK YOU

From: "John Raymond, President" <erate06@poweritschools.com>

Date: February 1, 2006 11:14:18 AM EST

To: friedman@alemarconsulting.com

Subject: ERATE Proposal: Affordable Web Hosting & Email

Dear Martin Friedman,

After reviewing your ERATE 470 we are sending you a proposal for Web Hosting and Email services (attached to this email message).

PowerIT (www.poweritschools.com) has been providing web-based information management solutions to K-12 clients since 2001. We have clients in 11 states across the US, from NYC Department of Education to small, one room schools with only a few teachers. Our core product is called SchoolCMS (www.schoolcms.net), a highly regarded, comprehensive school communications system.

Please review the attached proposal and let me know if you need more detailed documentation or any additional information.

Thank you for your consideration. We hope to have the opportunity to serve you in the months and years ahead.

John Raymond, President
PowerIT, LLC

www.poweritschools.com

PO Box 1193
Woodbury, CT 06798

From: "Cindy Curnutte" <ccurnutte@Comtecusa.net>

Date: January 30, 2006 9:10:16 AM EST

To: "Martin Friedman" <friedman@ALEMARConsulting.com>

Subject: Remaining Bids

Martin:

I show that we have 3 bids remaining to send to you:

Renaissance Charter School - due 2/5

Mastery Charter HS - due 2/7

Germantown Settlement Charter School - 2/8

I'm hoping to get these done by Weds. 2/1...Thursday at the latest. Then we can either Fed X them to you or have someone deliver them.

Please let me know if I'm missing any.

Cindy Curnutte
Sales Administrator
ComTec Communications
2658 N. West Boulevard
Vineland, NJ 08360
Phone: (856) 691-5111 x1168
Fax: (856) 696-4666
E-mail: ccurnutte@comtecusa.net
Visit us at: www.comtecusa.net

From: Mike Campanella <mike_c@mtgroupe.com>
Date: January 30, 2006 5:34:03 AM EST
To: Martin Friedman <friedman@alemarconsulting.com>
Subject: FW: Additional Information Request for Network Electronics

----- Forwarded Message

From: "Martin Friedman" <friedman@alemarconsulting.com>
Date: Fri, 27 Jan 2006 20:15:43 -0500
To: "Mike Campanella" <mike_c@mtgroupe.com>
Cc: "Steve Katsman" <steve@mtgroupe.com>
Subject: Re: Additional Information Request for Network Electronics

No drawings are currently available for Mastery or Pleasantville. For mastery, its the cabling of their new Shoemaker building. For Pleasantville, I believe it is various drops throughout the district's buildings.

I thought you received the Asbury Park drawing a while ago. I am aware that the AP drawings may not have a scale and am attempting to get that information.

On Jan 27, 2006, at 8:37 AM, Mike Campanella wrote:

Martin,

Below are four RFP's that Steve would like additional information on in order that we spec out a viable solution.

- Pleasantville
- Asbury Park
- Mastery – 786090000577021
- Mastery - 691010000577810
-

Can you supply the following info?

- Scale drawings that show where the data closets are
- How many drops per closet - approximate
-

As you know, Steve is a Cisco Certified Engineer with years of experience doing network designs. It's his opinion that the above information is necessary (or a walk-through at the sites) to spec out a solution that will work. Depending on the layout and number of switches per building, it may be necessary to provide a bfiber concentrator to allow network traffic to flow efficiently. Right now, he believes installing this many switches without knowing how they're to be configured could lead to a poor performing network or worse.

Please copy Steve on your your reply.

***Steve – If there's something I'm missing here can you send what else you need to Martin.

Thanks,

Mike Campanella
 MICRO Technology Groupe, Inc.
 voice: 856.256.1413 fax: 856.256.9557
 email: mike_c@mtgroupe.com www: <http://www.mtgroupe.com>

Martin Friedman
 ALEMAR Consulting, Inc.
 610-999-9935
 610-353-1005 fax
friedman@alemarconsulting.com
www.alemar.net

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----- End of Forwarded Message

From: Mike Campanella <mike_c@mtgroupe.com>
Date: January 30, 2006 5:32:18 AM EST
To: Martin Friedman <friedman@alemarconsulting.com>
Subject: FW: Additional Information Request for Network Electronics

----- Forwarded Message

From: Mike Campanella <mike_c@mtgroupe.com>
Date: Fri, 27 Jan 2006 08:37:10 -0500
To: Martin Friedman <friedman@alemarconsulting.com>
Cc: Steve Katsman <steve@mtgroupe.com>
Subject: Additional Information Request for Network Electronics

Martin,

Below are four RFP's that Steve would like additional information on in order that we spec out a viable solution.

- Pleasantville
- Asbury Park
- Mastery – 786090000577021
- Mastery - 691010000577810

Can you supply the following info?

- Scale drawings that show where the data closets are
- How many drops per closet - approximate

As you know, Steve is a Cisco Certified Engineer with years of experience doing network designs. It's his opinion that the above information is necessary (or a walk-through at the sites) to spec out a solution that will work. Depending on the layout and number of switches per building, it may be necessary to provide a bfiber concentrator to allow network traffic to flow efficiently. Right now, he believes installing this many switches without knowing how they're to be configured could lead to a poor performing network or worse.

Please copy Steve on your your reply.

***Steve – If there's something I'm missing here can you send what else you need to Martin.

Thanks,

Mike Campanella
MICRO Technology Groupe, Inc.
voice: 856.256.1413 fax: 856.256.9557
email: mike_c@mtgroupe.com www: <http://www.mtgroupe.com>

----- End of Forwarded Message

From: Tina.Trexler@VerizonWireless.com
Date: January 27, 2006 1:24:35 PM EST
To: friedman@alemarconsulting.com
Subject: Information

Regards,

Tina Trexler
Government Account Manager
Verizon Wireless
Mobile 610.246.2799
Fax 215.604.6428
tina.trexler@verizonwireless.com

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From: Martin Friedman <friedman@Alemarconsulting.com>
Date: January 19, 2006 11:15:27 AM EST
To: Michael Dlug <Michael.Dlug@atx.com>

Subject: Re: Introduction from Mike at ATX

Mike,

All schools use different filters when reviewing their bids. Under the eRate program, as with most states' procurement laws, price must be the primary factor but there may be other considerations, although fewer options for telephone service.

The best format for most of the smaller entities is a clear listing and explanation of the costs. Lines, transport, usage, etc.

Each of my clients has posted an RFP for the services requested. Some have asked for telecommunications, others, with current multiple-year contracts, have not. Understandably, this is an extremely busy time for the company and timing is important.

Regards.

M

On Jan 11, 2006, at 4:07 PM, Michael Dlug wrote:

Martin,

I received your name from Mike Vertolli of Comtec Communications in Vineland who I have worked with for the last few years. He recommended I contact you directly about my interest in the many schools I see your name listed as the contact for as consultant. We are a regional carrier and service a large quantity of schools in the US. I want to submit a comprehensible proposal for you to review for the schools that you represent. I wanted to know if there is a particular format that has worked best for you when reviewing available services and how I could best try and earn there business for the upcoming fiscal year starting July 1, 2006. I appreciate any help you can give me!!
Mike Dlug
Agent Manager, NJ
Regional Director
ATX Communications

www.atx.com
856-813-5319 office
609-313-5769 cell

Martin Friedman
ALEMAR Consulting, Inc.
610-999-9935
610-353-1005 fax
friedman@alemarconsulting.com
www.alemar.net

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From: Martin Friedman <friedman@alemarconsulting.com>
Date: January 19, 2006 9:58:17 AM EST
To: erate@orbund.com
Subject: Fwd: ERATE BID FOR FCC FORM 470 APPLICATION

I have received a mass of emails from you. Each 470 refers to a specific RFP had been released with the 470. Please refer to each RFP for your answers.

M

Begin forwarded message:

From: erate@orbund.com
Date: January 19, 2006 3:06:11 AM EST
To: friedman@alemarconsulting.com
Subject: RE: ERATE BID FOR FCC FORM 470 APPLICATION

INFORMATION REQUEST FOR:

=====

FCC Form 470 Application #: 251200000568966

Name of Applicant:

RICHARD ALLEN PREPARTORY CHARTER SCHOOL
5151 WARREN STREET

Contact Name: Martin Friedman

Contact Email: friedman@alemarconsulting.com

INFORMATION REQUESTED FROM:

=====

Service Provider SPIN: 143030150

Service Provider EIN: 48-1260014

Name of Service Provider:

Orbund LLC

12537 S. Lincoln

Olathe, KS 66061

Contact Name: Arif Joarder

Contact Email: erate@orbund.com

Contact Phone: (408)705-2725 / (877)536-3266

Dear Martin Friedman:

We would like to place a bid for web hosting services requested on your FCC Form 470. Please send me the list of all the sites/schools requiring this service mentioned on your application, including the approximate number of students enrolled at each site/school.

Thank you for your earliest action.

Yours truly,

Arif Joarder

eRate Marketing & Sales

Orbund LLC

Email: erate@orbund.com

Martin Friedman

ALEMAR Consulting, Inc.

610-999-9935

610-353-1005 fax

friedman@alemarconsulting.com

www.alemar.net

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From: Martin Friedman <friedman@alemarconsulting.com>

Date: January 18, 2006 9:24:51 PM EST

To: "Miner, Corey" <Corey_Miner@alliedtelesyn.com>

Subject: Re: Erate

Corey,

Each client has its own set up and preferences. I only manage the eRate process for them. I do not make selections or recommendations. I do not meet with potential bidders during the bidding process, unless they are a currently contracted vendor and we are discussing issues not related to the current erate bids.

I do appreciate your offer but must decline for a later date.

Regards.

M

On Jan 18, 2006, at 2:11 PM, Miner, Corey wrote:
Martin,

I am contacting you because I know that you provide consultative services to customers in NJ and PA. I ran across your contact info through Erate. I noticed that you do work with a lot of schools. I was curious about who you typically work with as far as internal connections for the networks are concerned when you are working with your clients? Are you locked into one manufacturer or do you like to work with different ones depending on your clients needs? I would like to show you some solution sets from Allied Telesyn. If you could give me a call or send send me an email I would appreciate it. I look forward to hearing from you and have a nice day.

Best Regards,

Corey Miner

Inside Sales

Allied Telesyn, Inc.

Direct – (800) 424-5012 x3788

Fax – (425) 806-1280

19800 North Creek Parkway, Ste 200

Bothell, WA 98011

Corey_Miner@alliedtelesyn.com

<http://www.alliedtelesyn.com>

Connecting The IP World.

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Martin Friedman
ALEMAR Consulting, Inc.
610-999-9935
610-353-1005 fax
friedman@alemarconsulting.com
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From: Martin Friedman <friedman@alemarconsulting.com>
Date: January 18, 2006 9:14:50 PM EST
To: Mike Campanella <mike_c@mtgroupe.com>
Cc: Alan Shafer <alan@mtgroupe.com>
Subject: Re: Subcontractor Question

Sorry, my mail was "stuck" again.

The RFP specifically states that the permission can only be granted by the CAO (or his/her designee).

In the instance of Imhotep, and as their IT Director, I believe I have that authority but will check with the CAO to be sure.

John Holt may be able to assist you in contacting the others.

M

On Jan 18, 2006, at 11:39 AM, Mike Campanella wrote:
Martin,

Alan wanted me to ask if a letter from you would suffice in response to number eight of the bidder requirements. If I understood him correctly, he said that your role as their eRate consultant would enable you to provide that written authority for the use of subcontractors. If this is correct, could you please send me letters of approval for the use of subcontractors for the following schools?

Imhotep Institute Charter School
Richard Allen Preparatory Charter School
Discovery Charter School

Thanks,

Mike Campanella
MICRO Technology Groupe, Inc.
voice: 856.256.1413 fax: 856.256.9557
email: mike_c@mtgroupe.com www: <http://www.mtgroupe.com>

Martin Friedman
ALEMAR Consulting, Inc.
610-999-9935
610-353-1005 fax
friedman@alemarconsulting.com
www.alemar.net

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From: Martin Friedman <Martin.friedman@comcast.net>
Date: January 18, 2006 5:23:57 PM EST
To: "Mike Vertolli" <Mvertolli@Comtecusa.net>
Subject: Re: Drawings

On Jan 18, 2006, at 5:16 PM, Mike Vertolli wrote:

Martin,

We have reviewed the several 470 forms on the SLD web site and the associated RFP for each project. I understand that there are blue prints the you have prepared that provide vendors a detailed scope of required cabling. Please email me any additional information or blue prints you may have for the following schools.

- Imhotep Charter School
- Folk Arts Charter School
- Asbury Park School
- Richard Allen Charter School

Thank you.

Mike Vertolli
President
ComTec Systems, Inc.
2658 N. W. Blvd.
Vineland, NJ 08360

Fax- 856-696-4666
Tel- 856-691-5111 ext 1158

<image001.jpg>

www.comtecusa.net

Martin Friedman
ALEMAR Consulting, Inc.
610-999-9935
610-353-1005 fax
friedman@alemarconsulting.com
www.alemar.net

From: "Miner, Corey" <Corey_Miner@alliedtelesyn.com>
Date: January 18, 2006 2:11:56 PM EST
To: <friedman@alemarconsulting.com>
Subject: Erate

Martin,

I am contacting you because I know that you provide consultative services to customers in NJ and PA. I ran across your contact info through Erate. I noticed that you do work with a lot of schools. I was curious about who you typically work with as far as internal connections for the networks are concerned when you are working with your clients? Are you locked into one manufacturer or do you like to work with different ones depending on your clients needs? I would like to show you some solution sets from Allied Telesyn. If you could give me a call or send send me an email I would appreciate it. I look forward to hearing from you and have a nice day.

Best Regards,

Corey Miner
Inside Sales
Allied Telesyn, Inc.
Direct – (800) 424-5012 x3788
Fax – (425) 806-1280
19800 North Creek Parkway, Ste 200
Bothell, WA 98011
Corey_Miner@alliedtelesyn.com
<http://www.alliedtelesyn.com>
Connecting The IP World.

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From: Mike Campanella <mike_c@mtgroupe.com>
Date: January 18, 2006 11:39:58 AM EST
To: Martin Friedman <friedman@alemarconsulting.com>
Cc: Alan Shafer <alan@mtgroupe.com>
Subject: Subcontractor Question

Martin,

Alan wanted me to ask if a letter from you would suffice in response to number eight of the bidder requirements. If I understood him correctly, he said that your role as their eRate consultant would enable you to provide that written authority for the use of subcontractors. If this is correct, could you please send me letters of approval for the use of subcontractors for the following schools?

Imhotep Institute Charter School
Richard Allen Preparatory Charter School
Discovery Charter School

Thanks,

Mike Campanella
MICRO Technology Groupe, Inc.
voice: 856.256.1413 fax: 856.256.9557
email: mike_c@mtgroupe.com www: <http://www.mtgroupe.com>

From: "Mancuso, Therese" <therese.mancuso@hp.com>
Date: January 17, 2006 8:30:16 PM EST
To: "Martin Friedman" <Friedman@alemarconsulting.com>
Subject: RE: diagrams

Thank you. I am in receipt of your files.

Therese Mancuso
ProCurve Networking by HP
732-412-2702

From: Martin Friedman [mailto:Friedman@alemarconsulting.com]
Sent: Tuesday, January 17, 2006 8:14 PM
To: Mancuso, Therese

Subject: Re: diagrams

Therese,

Attached.

Please confirm receipt and contact me if there are any questions.

M

From: Martin Friedman <friedman@alemarconsulting.com>

Date: January 17, 2006 5:57:41 PM EST

To: Mike Vertolli <Mvertolli@Comtecusa.net>

Subject: Re: PVBX

Mike,

On some of the rfps, there is a rebid of Y8 request for an PVBX and a maintenance contract on the Y8 project if delivered. They will drop the duplicated PVBX request if Y8 is funded. On one school, there is an expansion of the existing PVBX, they may not need a whole new system, just an expansion of the existing system. In this case, the most "cost effective" solution will be selected.

They have not provided me a=with any more information than that. I do not know of any particular configuration of the system.

Please contact me if you have any further questions.

M

On Jan 17, 2006, at 3:54 PM, Mike Vertolli wrote:

On several of the RFP you are requesting a PXBX. The requirements state it must be interoperable with current PVBX which is an Innovative Technology solution. Questions-

- If they have a PVBX why are they getting anew one- Is this an upgrade or expansion?
- Is the parts on the following page what they have or a base of what they will need?
- Is there a certain configuration of PVBX you are looking?

Any info would be helpful.

Thank you.

Mike Vertolli
President
ComTec Systems, Inc.
2658 N. W. Blvd.
Vineland, NJ 08360

Fax- 856-696-4666
Tel- 856-691-5111 ext 1158

<image001.jpg>

www.comtecusa.net

Martin Friedman
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From: "Mike Vertolli" <Mvertolli@Comtecusa.net>
Date: January 17, 2006 3:54:20 PM EST
To: "Martin Friedman" <friedman@alemarconsulting.com>

Cc: "Mike Vertolli" <Mvertolli@Comtecusa.net>

Subject: PVBX

On several of the RFP you are requesting a PVBX. The requirements state it must be interoperable with current PVBX which is an Innovative Technology solution. Questions-

- If they have a PVBX why are they getting anew one- Is this an upgrade or expansion?
- Is the parts on the following page what they have or a base of what they will need?
- Is there a certain configuration of PVBX you are looking?

Any info would be helpful.

Thank you.

Mike Vertolli
President
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From: eRate Bid Response<7532997_br549@bullseye.logisoftmail.com>

Date: January 17, 2006 3:32:15 PM EST

To: Martin Friedman<friedman@alemarconsulting.com>

Subject: eRate Bid Response

Reply-To: eRate Bid Response<7532997_br549@bullseye.logisoftmail.com>

Hello, My name is Marianne Bittner (mbittner@schoolworld.com), and I am responding to your recent application for eRate funding for the 2006-07 fiscal year. Please let me know if it's not too late: I would

love the opportunity to submit a bid. Let me introduce **School World** if you are considering a change in your current Web applications and hosting for your technology plan next year. School World has partnered with thousands of schools and educators on their Web solutions since 1995, providing dynamic Web sites for schools and teachers which are **now eRate approved for Priority 1 funding**. Our leading edge, user-friendly content management systems positively impact communications, streamline the administrative process, and strengthen the school-home-community network. I would like to extend to you our *30-day free trial offer* as well as *\$500 off our set-up fee* for a new school Web site. Please contact me within the next 30 days to coordinate a demonstration and to take advantage of these savings. In the interim, please feel free to peruse our portfolio of school and classroom Web sites at www.SchoolWorld.com. **Please do not reply to this email.** [Click here to respond](#). Sincerely,

Marianne Bittner
Sales Representative(800) 554-2991 Ext. 8671
mbittner@schoolworld.com

Martin Friedman (friedman@alemarconsulting.com) [SubscriberID=7532997] is a current subscriber of this mailing list [ListID=25]. You are receiving this mailing in compliance with current Federal legislation in that you have either requested information and/or joined this list through or purchased from our website. If you wish to be unsubscribed from this list, simply reply to this message and type the word 'unsubscribe' IN THE SUBJECT FIELD. You can reach Marianne Bittner (mbittner@schoolworld.com) at 375 Woodcliff Dr., Fairport, NY 14450, (800) 554-2991 Ext. 8671.

From: Martin Friedman <friedman@ALEMARConsulting.com>
Date: January 16, 2006 6:32:34 PM EST
To: James Chang <jchang@comweb.com>
Subject: rfps u requested

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From: Martin Friedman <friedman@ALEMARConsulting.com>
Date: January 15, 2006 12:47:31 AM EST
To: Martin Friedman <friedman@alemarconsulting.com>
Subject: rfps

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From: Martin Friedman <friedman@alemarconsulting.com>
Date: January 13, 2006 5:41:45 PM EST
To: Sin Tae <tae@mycompuworld.net>
Subject: rfps 4 u

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From: Mike Campanella <mike_c@mtgroupe.com>
Date: January 13, 2006 6:45:29 AM EST
To: Martin Friedman <friedman@alemarconsulting.com>
Subject: Re: Microsoft Software Assurance

Martin,

Thanks for the clarification.

Mike

Mike,

It may be beneficial but the school's need to know that, they can only claim the annual cost on the 471. If they wish to take advantage of the MS program they would have to understand that there is no guarantee of funding and that they may be liable for 100% of the costs if not funded. They can, however, accept the plan and file a 471 for each year of the term of the plan.

Here's the language from the ESL:

Description:

Extended warranties are those that cover periods of time both within and outside the current funding year.

Eligibility:

Eligibility is limited only to that portion of the warranty within the current funding year. Extended or multi-year warranties must be prorated so only the portion of the warranty applicable to the current funding year is funded. However, if a manufacturer's multi-year warranty is included in the price of the equipment for all customers without a separately identified cost, proration is not required.

On Jan 12, 2006, at 6:45 AM, Mike Campanella wrote:

Martin,